



LCS™

Fact Sheet

Employee Owned

- 1961 Weitz builds first retirement community
- 1971 Christian Home Services, Inc. created to develop communities
- 1976 Focus on life-care concept; changed name to *Life Care Services*™
- 1984 Created first home health agency
- 1995 Employees purchased company from Weitz
- 1999 Group Purchasing; *LCS Advantage*™ insurance program
- 2001 Web-based financial systems
- 2004 First Westminster/LCS CCRC joint venture
- 2007 *LCS University* (employee training)
- 2008 *LCS Insight* (financial dashboard)
- 2010 Minority partners join, and parent company changes name to *LCS*™

National Perspective

- 30 States and District of Columbia
- 9 Regional offices; 12 business units
- 65 Communities are 501 (c)(3) owned
- 12 Communities owned by LCS
- 250 National vendor partner contracts

A Leader in Senior Living

- 94 operating community management contracts
 - 84 *Life Care Services*™
 - 10 *CRSA*™
- 10 under development or expansion
- 28,000 apartments, assisted living and nursing beds
- 550 *LCS* employees
- 22,000 community employees
- \$1,500,000,000 community revenues
- 16 *LCS*-owned home health offices, with 10 offices managed for others, and 4 owned and 5 managed nurse practitioner clinics in 14 states

Long-Term Relationships

- 59 management contracts for 10 years+
- Innovator
- Alliance builder
- 74 *LCS* employees for 10 years+
- Collaborative relationship with sponsors and owners

